

Mark A. Kalmeyer



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This Brochure Supplement provides information about Mark A. Kalmeyer, Independent Investment Advisor Representative, which supplements the Valmark Advisers, Inc. (“Valmark”) Form ADV Part 2A Brochure. Please inform Mark A. Kalmeyer at the contact information listed above if you did not receive Valmark’s Form ADV Part 2A Brochure or if you have any questions about the contents of this supplement. Additional information about Valmark and Mark A. Kalmeyer is available on the SEC’s website at www.adviserinfo.sec.gov and FINRA’s website at www.finra.org/brokercheck.

Educational Background and Business Experience

Mark A. Kalmeyer

Date of Birth: 4/6/1963

Education:

- BA Edinboro University

Examinations and Professional Designations:

- Series 6 – Investment Company Products/Variable Contracts Limited Representative
- Series 63 – Uniform Securities Agent State Law Exam

Business Experience: [Title – Company – Date]

11/1989 - 01/2007 First Technology – Lab Manager

1/2007 - 08/2008 Precision Analytical – Lab Manager

03/20/08 – Present Grand River Capital (formerly Concord Advisors) – Operations Manager

05/2008 – Present ValMark Advisers, Inc. - Investment Adviser Representative

05/2008 – Present ValMark Securities, Inc. – Registered Representative

Disciplinary Information

Registered Investment Advisers are required to disclose material facts regarding any investment related legal or disciplinary events, including issues involving criminal or civil actions, findings resulting from administrative proceeding before the SEC, a self-regulatory body or any other federal or state regulatory authority that would be material to your evaluation of each supervised person providing investment advice.

Mark A. Kalmeyer has no disciplinary record that would impact a client's evaluation of the practice.

Other Business Activities

Mark A. Kalmeyer is a Registered Representative of Valmark Securities, Inc., a broker dealer under common ownership and management of Valmark Advisers, Inc.

Mark A. Kalmeyer is also an insurance agent affiliated with Executive Insurance Agency, Inc., an agency under common ownership and management of Valmark Advisers, Inc.

Additional Compensation

As a Registered Representative of an affiliated broker dealer, Valmark Securities, Inc., Mark A. Kalmeyer is eligible to receive normal commissions associated with securities sales.

Mark A. Kalmeyer is also eligible to receive insurance commissions surrounding the sales of insurance products sold through the affiliated insurance agency, Executive Insurance Agency, Inc.

Supervision

Mark A. Kalmeyer is an independent investment advisor representative. However, before accepting and implementing investment strategies recommended, supervisory principals at the Valmark home office review and approve of the investment strategies. Accounts are reviewed periodically, usually at least annually by the independent advisor. The home office compliance team also periodically reviews accounts and strategies. These initial and ongoing reviews are under the direction of OSJ Principal Doug Wilburn who may be reached at 330-576-1234 to discuss questions or concerns in connection with the internal compliance program.